



SwissLife

Pursue your ambitions

in Sales at Swiss Life

Scan the QR code
and find out more about
your future position
in Swiss Life Sales.

**These are
our current
job offers:**





Dear reader

I am pleased to hear that you can envisage a future in the Swiss Life Sales Force. Take this opportunity to progress in the insurance and financial services industry. Even if you are changing careers, this is your chance to build a financially self-determined future for yourself in financial services. My own personal journey involving various fields and tasks also led me to the world of insurance at Swiss Life.

Swiss Life is a leading provider of comprehensive life, pensions and financial solutions, but that is not the only reason why I ultimately chose it. More important is the fact that the company has remained agile and assumes social responsibility.

As a future advisor at Swiss Life, you will help people achieve their most important goals and turn their dreams into reality. What could be better than spending your days devoted to people's long-held dreams and aspirations? This task is very fulfilling and at the same time enriching. Because we enable people to lead a self-determined life.

Together we do everything we can to help people look to the future with confidence. We offer you first-class training and coaching, clear career prospects, inspiring team colleagues and much more. Become part of our team – become part of Swiss Life! We look forward to hearing from you!

Best regards

A handwritten signature in blue ink, appearing to read 'd. gatti', written in a cursive style.

Daniel Gatti
Head of Sales Force

*Swiss Life: Providing for the future is our strength –
for over 165 years.*

Join the team – become a sales professional at *Swiss Life*

Towards a financially self-determined future

At Swiss Life, we are committed to helping people make self-determined choices and plan financially for a longer life. Our Sales Force employees also follow a self-determined path when it comes to their careers.

Thanks to our strongly future-oriented training approach, we offer our employees the space to grow and pursue their individual ambitions. Together with us, our sales professionals embrace the future with passion, trust and dedication.

Find out more about attractive career opportunities at Swiss Life on the following pages.

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Opportunity for lateral entrants *page 5*

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The job requirements profile of a sales professional *page 6*
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« *As a future sales professional, you are in a key position at Swiss Life. We provide you with a solid training programme and a rich blend of expertise and tools to equip you for your everyday sales tasks. In this way, we offer dedicated individuals the ideal environment in which to develop and thus enable our customers to lead a financially independent life.* »

Sara Röthlisberger, HR Service Manager,
Swiss Life Sales Force

Your pathway to becoming a sales professional at *Swiss Life*

Training for sales professionals is designed for enthusiastic, outgoing and curious people. We welcome those looking for a change of career. Take this opportunity to become a sales professional at Swiss Life.

Have you completed an apprenticeship and gained a few years of professional experience? Would you like to explore new paths and shape your everyday professional life with self-determination? If the answer's yes, training to become a sales professional at Swiss Life is just right for you.

With hands-on training, Swiss Life offers ambitious individuals the ideal entry into the world of pensions and finance – for a successful future.

Does that sound appealing?
Gain some real-world experience with us and launch your career as a sales professional at Swiss Life. You can find vacancies at jobs.swisslife.ch

Pursue your development

- Twelve-month basic training with an external industry examination
- A range of further training courses in the areas of specialist, sales and personal development
- Individual career planning

Pursue the benefits

- Above-average earning opportunities
- Discount of up to 65% on Swiss Life insurance policies
- Pension fund with employer contributions averaging 70%
- Discounts at various partner companies (fitness centres, fleet rebates, hotels, etc.)

Have we caught your interest? Do you match the following profile?

Here, we focus on people and their individual needs, questions and dreams. Sound advice makes a significant contribution to the success and satisfaction of our customers.

- Completed vocational training
- Affinity for sales and advice
- Strong commitment, focus on goals and performance, resilience
- Entrepreneurial mindset, enthusiasm, outgoing nature
- Ambition, interest in further training



*If so, you're in the right place.
Let's get to know each other!*

Apply for a position as a sales professional at [swisslife.ch/jobs](https://www.swisslife.ch/jobs)

Please note: additional requirements may apply depending on the role.



Training as a sales professional at Swiss Life changed my life. I love the flexible working hours and the contact with people. By providing personalised advice and identifying the appropriate pension and financial solutions, I have already been able to help many customers choose a financially independent life.



Fabio Egger, Pensions and Financial Specialist,
Swiss Life Zurich-Pfannenstiel General Agency



*We enable people to lead
a financially self-determined life.*

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