

Financial Report Half-Year 2003

# Swiss Life Group

Group key figures. In CHF million	2003 HY	2002 HY	+/- %
	6 months	6 months	
Gross written premiums, policy fees and deposits			
under investment contracts	11 836	11 684	+ 1.3
Gross written premiums and policy fees	9 943	9 759	+ 1.9
Net earned premiums and policy fees	9 547	9 379	+ 1.8
Net investment income including net trading income	2 411	3 654	- 34.0
Net realised and unrealised gains/losses on investments	505	- 380	n.a.
Operating result	207	243	- 14.8
Net result before tax and minority interests	162	- 460	n.a.
Net result	66	- 587	n.a.
Group key figures. In CHF million (unless indicated otherwise)	30.06.2003	31.12.2002	+/- %
Assets under management	188 638	184 013	+ 2.5
Equity	4 620	4 170	+ 10.8
Core capital	9 003	7 540	+ 19.4
Number of employees (Full Time Equivalents)	10 726	11 541	- 7.1

### **Consolidated Financial Statements Swiss Life Group (unaudited)**

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Consolidated statement of income for the half-years ended 30 June. In CHF million		2003 HY	2002 HY
Revenue	Notes on page	6 months	6 months
Net investment income	16	2 690	2 834
Net realised and unrealised gains/losses on investments	16	505	- 380
Net trading income	16	- 279	820
Investment management, banking and other fee income	16	262	307
Insurance premiums and policy fees <sup>1</sup>	22	9 547	9 379
Other income	16	32	70
Total revenue		12 757	13 030
Benefits, losses and interest expenses			
Interest credited to investment contracts, customer deposits and other funds on deposit	17	- 380	- 464
Interest on borrowings		- 105	- 210
Other interest expenses		- 30	- 53
Benefits paid and changes in insurance reserves	17	- 10 140	- 10 241
Policyholder bonuses and participation in surplus		- 448	- 176
Total benefits, losses and interest expenses		- 11 103	- 11 144
Operating expenses			
Investment management and banking expenses	17	- 338	- 389
Insurance – underwriting and policy – acquisition costs	17	- 742	- 872
Other operating and administrative expenses	17	- 367	- 382
Total operating expenses		- 1 447	- 1 643
Operating result		207	243
Amortisation of goodwill	21	- 45	- 703
Net result before tax and minority interests		162	- 460
Income tax expenses	25	- 80	- 107
Net result before minority interests		82	- 567
Minority interests		- 16	- 20
Net result		66	- 587
Basic earnings per share (in CHF)		3.07	- 37.54
Diluted earnings per share (in CHF)		3.00	- 37.54
1			
Under the accounting principles adopted, deposits under investment contracts are not recognised as income:			0.0==
Insurance premiums and policy fees as reported	22	9 547	9 379
Deposits under investment contracts		1 893	1 925
Insurance premiums, policy fees and deposits		11 440	11 304

Consolidated balance sheet for the half-year ended 30 June and full-year ended 31 December, respectively		30.06.2003	31.12.2002
In CHF million	Notes on page		
Assets			
Investments			
Held-to-maturity securities	18	4 364	4 416
Available-for-sale securities	18	89 477	80 821
Financial assets held for trading		3 239	3 552
Investment property		10 870	10 770
Loans originated by the enterprise	19	27 118	31 650
Investments in associates	20	202	181
Other investments		946	1 003
Total investments		136 216	132 393
Other assets Cash and cash equivalents	19	7 285	4 217
Insurance and other receivables	19	4 982	4 2 1 7
Reinsurance assets	22	1 608	1 533
Deferred acquisition costs	20	2 686	2 576
Property and equipment		1 679	1 625
Goodwill and other intangible assets	21	1 131	1 386
Deferred tax assets		1 518	1 721
Other assets		735	1 075
Separate account (unit-linked) assets		9 263	8 781
Total other assets		30 887	27 173
Total assets		167 103	159 566

Consolidated balance sheet for the half-year ended 30 June and full-year ended 31 December, respectively.	30.06.2003	31.12.2002
In CHF million Details on pa	ge	
Liabilities and equity		
Liabilities		
Financial liabilities held for trading	1 669	1 585
Investment contracts, customer deposits and other funds on deposit	29 283	28 086
	22 <b>105 789</b>	100 638
Borrowings	23 <b>7 541</b>	6 534
Deferred tax liabilities	2 410	2 516
Insurance and other payables	4 082	3 793
Other liabilities	1 818	3 001
Separate account (unit-linked) liabilities	9 344	8 738
Total liabilities	161 936	154 891
Minority interests	547	505
Equity		
Share capital	8 1 172	1 172
Share premium	8 1711	1 716
Treasury shares	8 - 24	- 36
Gains/losses recognised directly in equity, net of taxes	9 <b>851</b>	537
Foreign currency translation differences	9 - 111	- 174
Retained earnings	9 1 021	955
Total equity	4 620	4 170
Total liabilities and equity	167 103	159 566

Core capital for capital adequacy purposes. In CHF million		30.06.2003	31.12.2002
No.	ites on page		
Total equity		4 620	4 170
Minority interests		547	505
Hybrid debt	23	1 456	1 384
Subordinated debt	23	214	213
Deferred Group-related funds after deduction of minority interests		2 166	1 268
Total core capital for capital adequacy purposes		9 003	7 540

Consolidated statement of cash flow for the half-years ended 30 June. In CHF million	2003 HY	2002 HY
	6 months	6 months
Cash flow from operating activities		
Net result before tax and minority interests	162	- 460
Adjustments		
Net realised and unrealised gains/losses	- 368	- 745
Depreciation and amortisation	331	377
Net impairment losses	244	774
Net income from investments in associates	- 15	1
Interest credited to investment contracts, customer deposits and other funds on deposit, net of fee income	328	94
Expenses for equity compensation plans	0	_
Other, net	267	- 17
Changes in operating assets and liabilities		
Financial assets and liabilities held for trading	229	219
Deferred acquisition costs	- 187	- 170
Reinsurance assets	- 9	- 5
Insurance reserves	1 844	3 070
Net changes in other operating assets and liabilities	- 1 925	- 994
Cash flow from operating activities	901	2 144
Income taxes paid	12	- 107
Total net cash flow from operating activities	913	2 037
Cash flow from investing activities		
Purchases of held-to-maturity securities	0	- 2
Purchases of available-for-sale securities	- 22 710	- 17 836
Sales of held-to-maturity securities	-	-
Sales of available-for-sale securities	17 794	14 335
Redemptions of held-to-maturity securities	326	282
Redemptions of available-for-sale securities	928	2 432
Purchases of investment property	- 36	- 583
Sales of investment property	81	40
Origination of loans	- 3 777	- 3 909
Redemptions of loans	8 473	3 482
Purchases of investments in associates	- 8	- 12
Sales of investments in associates	7	326
Purchases of other investments	- 275	- 4 466
Sales and redemptions of other investments	313	3 442
Purchases of property and equipment	- 120	- 140
Sales of property and equipment	8	10
Acquisitions and disposals of subsidiaries, net of cash and cash equivalents	- 21	91
Total net cash flow from investing activities	983	- 2 508
	983 1 896	- 2 508 - 471

Consolidated statement of cash flow for the half-years ended 30 June. In CHF million	2003 HY	2002 HY
	6 months	6 months
	4.00/	174
Balance carried forward from page 6	1 896	- 471
Cash flow from financing activities		
Deposits under investment contracts, other policyholder funds and reinsurance contracts	1 653	1 136
Withdrawals under investment contracts, other policyholder funds and reinsurance contracts	- 1 527	- 12
Deposits under financial reinsurance contracts that do not transfer risk	0	2
Withdrawals under financial reinsurance contracts that do not transfer risk	- 7	- 7
Net change in demand deposits, savings deposits and time deposits	- 443	- 1 758
Issuance of debt instruments	2 380	4 271
Redemption of debt instruments	- 965	- 4 398
Reduction in share capital	-	-
Issuance of shares	-	15
Purchases of treasury shares	- 84	- 191
Sales of treasury shares	90	386
Dividends paid to shareholders and minority interests	- 4	- 20
Total net cash flow from financing activities	1 093	- 576
Effect of exchange rate differences on cash and cash equivalents	79	- 66
Total change in cash and cash equivalents	3 068	- 1 113
	-	
Total change in cash and cash equivalents	3 068	- 1 113
Cash and cash equivalents as of 1 January	4 217	6 374
Cash and cash equivalents as of 30 June	7 285	5 261

Consolidated statement of changes in equity for the half-years	ended 30 June.	2003 HY	2002 HY	2003 HY	2002 HY	2003 HY	2002 HY
In CHF million (except for per share data)	Notes on page	6 months	6 months	6 months	6 months	6 months	6 months
				Total	Total	Cumu-	Cumu-
		Number	Number	recognised	recognised	lative	lative
		of	of	gains and	gains and	change	change
		shares	shares	losses	losses	in equity	in equity
Share capital							
Balance as of 1 January		23 447 943	11 747 000			1 172	587
Reclassification to minority interests due to new structure							
(unexchanged SL/RA shares)	10		- 912 296				- 45
Balance under new structure			10 834 704				542
Issuance of shares			_				-
Reduction in share capital			-				-
Balance as of 30 June		23 447 943	10 834 704			1 172	542
Share premium							
Balance as of 1 January						1 716	1 780
Reclassification to minority interests due to new structure	10						- 138
Balance under new structure							1 642
Issuance of shares						-	-
Reduction in share premium						-	-
Equity compensation benefits						0	-
Convertible debt and share options						-	8
Gains/losses on sales of SL/RA treasury shares						-	- 240
Gains/losses on sales of SLH treasury shares						- 5	_
Equity transaction costs (capital increase), net of taxes						-	-
Balance as of 30 June						1 711	1 410
Treasury shares							
Balance as of 1 January		1 892 614	614 289			- 36	- 540
Purchases of SL/RA treasury shares		-	317 512			-	- 190
Sales of SL/RA treasury shares		-	- 706 355			-	646
Purchases of SLH treasury shares		870 163	_			- 84	-
Sales of SLH treasury shares		- 865 443	-			96	-
Balance as of 30 June		1 897 334	225 446			- 24	- 84
Balance carried forward to page 9		21 550 609	10 609 258			2 859	1 868
balance carried forward to page 7		Z 1 550 009	10 009 200			2 009	1 000

In CHF million (except for per share data)  Notes on page  Balance carried forward from page 8	6 months  Number of shares  21 550 609	6 months  Number of shares  10 609 258	6 months Total recognised gains and losses	6 months Total recognised gains and losses	6 months Cumu- lative change in equity	6 months Cumu- lative change in equity
Balance carried forward from page 8	of shares	of shares	recognised gains and losses	recognised gains and losses	lative change in equity	lative change in equity
Balance carried forward from page 8	of shares	of shares	gains and losses	gains and losses	change in equity	change in equity
Balance carried forward from page 8	shares	shares	losses	losses	in equity	in equity
Balance carried forward from page 8					. ,	
Balance carried forward from page 8	21 550 609	10 609 258	-	-	2 859	1 868
Gains/losses recognised directly in equity, net of taxes						
Balance as of 1 January					537	376
Reclassification to minority interests due to new structure 10						- 29
Balance under new structure				505		347
Change in net unrealised gains/losses			314	- 585	314	- 585
Balance as of 30 June					851	- 238
Foreign currency translation differences						
Balance as of 1 January					- 174	- 93
Reclassification to minority interests due to new structure 10						7
Balance under new structure						- 86
Change for the period			63	- 61	63	- 61
Balance as of 30 June					- 111	- 147
Retained earnings						
Balance as of 1 January					955	2 872
Reclassification to minority interests due to new structure 10						- 223
Balance under new structure						2 649
Net result			66	- 587	66	- 587
Dividend					-	-
Balance as of 30 June					1 021	2 062
Total equity	21 550 609	10 609 258	443	- 1 233	4 620	3 545

#### **General Information**

The Swiss Life Group is a multinational insurance and financial services group registered in Zurich, Switzerland. Swiss Life is a diversified organisation offering a wide range of services in areas such as insurance, investment management, risk management and banking. Swiss Life is a large life and pension insurer in Switzerland and has operations in various European countries through branch offices, subsidiaries and affiliates. The Group also provides for individualised investment forms of employee benefit plans for large clients and offers solutions in long-term savings protection. The Group offers a broad line of life, pension, annuity, accident and health and investment-type products to both individuals and groups and delivers additional banking services through its banking subsidiaries.

On 9 September 2003, the Board of Directors approved the half-year financial statements and authorised them for issue. The financial statements therefore only reflect events up to this date.

# **New Holding Structure**

Swiss Life/Rentenanstalt (SL/RA) established a holding structure and founded a company as a wholly-owned subsidiary for this purpose on 17 September 2002. This company, Swiss Life Holding (SLH), had a share capital of CHF 250 000. On 23 September 2002, Swiss Life Holding launched an exchange offer to all holders of Swiss Life/Rentenanstalt shares. At the end of the exchange offer period, a total of 10 834 704 Swiss Life/Rentenanstalt shares or 92.23% of the total Swiss Life/Rentenanstalt shares had been tendered. In connection with the capital increase resolved by the Extraordinary General Meeting of Shareholders held on 18 November 2002 and its entry in the Register of Companies of the Canton of Zurich on 19 November 2002, the Swiss Life/Rentenanstalt shares were transferred to Swiss Life Holding by way of a contribution in kind in exchange for the issue to the tendering shareholders of 10 834 704 SLH shares. This transaction resulted in an additional share capital of CHF 541 985 200 for Swiss Life Holding after the exchange offer.

Prior-year figures have been adjusted with effect from 1 January 2002 to reflect the new structure.

During the first six months of 2003, Swiss Life Holding acquired an additional 33 772 SL/RA shares on the stock exchange. The equity stake held by Swiss Life Holding amounted to 92.52% as of 30 June 2003.

### **Accounting Policies**

The half-year report is prepared in accordance with International Accounting Standard IAS 34 "Interim Financial Reporting". The accounting policies used in the preparation of the interim financial statements are consistent with those used in the financial statements for the year ended 31 December 2002. These interim financial statements should be read in conjunction with the 2002 annual financial statements.

### **New Accounting Pronouncements**

No new IFRS pronouncements relevant to Swiss Life were issued between 1 January 2003 and 30 June 2003.

### **Consolidation Principles**

The consolidation principles underwent no significant changes in the period under review. The major changes in the scope of consolidation are set out on page 28.

### Dividends

No dividend in respect of 2002 was paid in the period under review.

Foreign currency exchange rates				
	30.06.2003	31.12.2002		
1 EUR	1.5520	1.4570		
1 GBP	2.2430	2.2320		
1 USD	1.3590	1.3925		

Average	01.01.03 - 30.06.03	01.01.02-30.06.02
1 EUR	1.4921	1.4690
1 GBP	2.1769	2.3644
1 USD	1.3517	1.6374

# Significant Acquisitions and Disposals of Subsidiaries

In June 2003, Swiss Life sold STG Schweizerische Treuhandgesellschaft and all its subsidiaries to LGT Group. The purchase price was CHF 197 million minus related costs of CHF 1.4 million. The sale of STG represents for Swiss Life a further step in its strategic realignment.

In May 2002, Swiss Life sold its subsidiary Swiss Life Hedge Fund Partners to

the RMF Investment Group.

Assets and liabilities of acquisitions and disposals. In CHF million	2003 HY	2002 HY	2003 HY	2002 HY
	6 months	6 months	6 months	6 months
	Acquisitions	Acquisitions	Disposals	Disposals
Investments	-	-	40	17
Cash and cash equivalents	-	-	217	9
Goodwill	-	-	202	-
Present value of profits of acquired insurance portfolios	-	-	-	-
Brand names and other intangible assets	-	-	-	-
Other assets	-	-	65	10
Insurance liabilities	-	-	-	-
Other liabilities	-	-	- 230	- 24
Minority shareholders	-	-	-	- 4
Net assets disposed of	-	-	294	8
Unrealised gains/losses on available – for – sale securities	-	-	3	-
Currency translation differences	-	-	4	0
Loss/profit on disposals	-	-	- 105	92
Cash received from disposals	-	-	196	100
Total disposal consideration	-	-	196	100
Less: Cash and cash equivalents disposed of	-	-	- 217	- 9
Non-cash considerations	-	-	-	-
Net cash outflow (-)/received (+)/ from disposals	-	-	- 21	91

# **Segment Information**

					Invest-			
		Life			ment			
	Life	Non-	Non-	Private	Manage -		Elimi -	
	Core	Core	Life	Banking	ment	Other	nations	Tota
Net investment income	2 295	207	48	139	2	11	- 12	2 690
Net realised and unrealised gains/losses on investments	558	25	22	- 119	5	14	0	505
Net trading income	- 321	6	- 2	17	21	-	0	- 279
Investment management, banking and other fee income	37	0	1	169	102	16	- 63	262
Insurance premiums and policy fees	8 213	828	504	-	-	-	2	9 547
Other income	- 5	9	3	11	4	17	- 7	32
Total revenue	10 777	1 075	576	217	134	58	- 80	12 75
of which inter-segment	- 13	21	- 3	- 1	- 52	- 32	80	
Interest credited to investment contracts,								
customer deposits and other funds on deposit	- 321	- 17	- 1	- 41	-	-	0	- 380
Interest on borrowings	- 87	- 6	- 1	- 19	0	- 2	10	- 10
Other interest expenses	- 28	- 2	0	- 1	0	- 1	2	- 30
Benefits paid and changes in insurance reserves	- 8 908	- 841	- 392	-	-	-	1	- 10 140
Policyholder bonuses and participation in surplus	- 414	- 27	- 9	-	-	-	2	- 448
Total benefits, losses and interest expenses	- 9 758	- 893	- 403	- 61	0	- 3	15	- 11 103
of which inter-segment	33	- 29	7	2	0	2	- 15	
Investment management and banking expenses	- 78	- 3	0	- 225	- 74	- 2	44	- 338
Insurance - underwriting and policy - acquisition costs	- 574	- 72	- 104	-	_	- 2	10	- 742
Other operating and administrative expenses	- 274	- 27	- 52	3	0	- 28	11	- 367
Total operating expenses	- 926	- 102	- 156	- 222	- 74	- 32	65	- 1 447
of which inter-segment	39	7	6	5	7	1	- 65	-
Segment result	93	80	17	- 66	60	23	-	20
of which inter-segment	59	- 1	10	6	- 45	- 29	-	
Amortisation of goodwill								- 4!
Income tax expenses								- 80
Net result before minority interests								82
Minority interests								- 10
Net result								6

The result for the private banking segment includes the loss of CHF 105 million on the sale of STG Schweizerische Treuhandgesellschaft.

# **Segment Information (continued)**

Statement of income for the half-year ended 30 June 2002. In CHF	million							
,					Invest-			
		Life			ment			
	Life	Non-	Non-	Private	Manage-		Elimi –	
	Core	Core	Life	Banking	ment	Other	nations	Tota
Net investment income	2 398	201	45	191	1	4	- 6	2 834
Net realised and unrealised gains/losses on investments	- 457	- 6	0	2	85	- 2	- 2	- 380
Net trading income	787	- 5	-	38	0	0	0	820
Investment management, banking and other fee income	49	0	0	198	114	3	- 57	307
Insurance premiums and policy fees	7 872	973	531	-	-	-	3	9 379
Other income	48	12	6	15	4	3	- 18	70
Total revenue	10 697	1 175	582	444	204	8	- 80	13 030
of which inter-segment	- 47	18	- 2	- 10	- 38	- 1	80	-
Interest credited to investment contracts,								
customer deposits and other funds on deposit	- 376	- 18	- 1	- 70	-	0	1	- 464
Interest on borrowings	- 166	- 4	0	- 46	0	- 1	7	- 210
Other interest expenses	- 53	-	0	0	0	0	0	- 53
Benefits paid and changes in insurance reserves	- 8 769	- 1 011	- 462	-	0	-	1	- 10 241
Policyholder bonuses and participation in surplus	- 209	0	33	_	_	_	0	- 176
Total benefits, losses and interest expenses	- 9 573	- 1 033	- 430	- 116	0	- 1	9	- 11 144
of which inter-segment	33	- 26	0	2	0	0	- 9	_
Investment management and banking expenses	- 68	- 4	- 1	- 251	- 86	- 26	47	- 389
Insurance-underwriting and policy-acquisition costs	- 693	- 85	- 101	-	-	-	7	- 872
Other operating and administrative expenses	- 270	- 50	- 66	- 3	2	- 12	17	- 382
Total operating expenses	- 1 031	- 139	- 168	- 254	- 84	- 38	71	- 1 643
of which inter-segment	45	9	7	5	7	- 2	- 71	-
Segment result	93	3	- 16	74	120	- 31	-	243
of which inter-segment	31	1	5	- 3	- 31	- 3	-	_
Amortisation of goodwill								- 703
Income tax expenses								- 107
Net result before minority interests								- 567
Minority interests								- 20
Net result								- 587

# **Segment Information (continued)**

					Invest-			
		Life			ment			
Assets	Life	Non-	Non-	Private	Manage -		Elimi-	
Investments	Core	Core	Life	Banking	ment	Other	nations	Tota
Held-to-maturity securities	3 721	-	537	108	-	4	- 6	4 36
Available - for - sale securities	78 877	7 152	1 511	1 815	42	94	- 14	89 47
Financial assets held for trading	1 234	422	0	1 529	79	-	- 25	3 23
Investment property	9 740	892	74	-	-	164	-	10 870
Loans originated by the enterprise	19 319	1 841	147	6 028	0	624	- 841	27 118
Investments in associates	178	-	0	12	0	12	-	202
Other investments	831	23	-	92	0	-	0	946
Total investments	113 900	10 330	2 269	9 584	121	898	- 886	136 216
Other assets								
Cash and cash equivalents	5 046	476	65	1 456	169	171	- 98	7 285
Insurance and other receivables	4 374	404	283	150	58	89	- 376	4 982
Reinsurance assets	837	571	482	_	_	_	- 282	1 608
Deferred acquisition costs	2 427	197	62	-	-	-	-	2 686
Property and equipment	1 281	143	15	206	8	26	-	1 679
Present value of future profits and								
other intangible assets	8	15	5	0	1	1	-	30
Other assets	498	98	13	121	6	2	- 3	735
Separate account (unit-linked) assets	8 267	996	-	-	-	-	-	9 263
Total allocated other assets	22 738	2 900	925	1 933	242	289	- 759	28 268
Total segment assets	136 638	13 230	3 194	11 517	363	1 187	- 1 645	164 484
Goodwill								1 101
Deferred tax assets								1 518
Total non-allocated assets								2 619
Total assets								167 103
Lichilities and amilia.								
Liabilities and equity Liabilities								
Financial liabilities held for trading	557	4	0	1 131	1	_	- 24	1 669
Investment contracts, customer deposits		<u> </u>						
and other funds on deposit	22 180	979	82	6 277	_	_	- 235	29 283
Insurance reserves	93 776	9 805	2 364	-	_	_	- 156	105 789
Borrowings	5 435	335	22	2 556	9	0	- 816	7 541
Insurance and other payables	3 211	246	215	440	27	67	- 124	4 082
Other liabilities	1 430	143	59	212	50	214	- 290	1 818
Separate account (unit-linked) liabilities	8 348	996	-	-	-	-	-	9 344
Total allocated liabilities	134 937	12 508	2 742	10 616	87	281	- 1 645	159 520
Deferred tax liabilities								2 410
Total liabilities								161 93
Minority interests								54
Equity								4 620
Lquity								

# **Segment Information (continued)**

Balance sheet as of 31 December 2002. In CHF million					lar and			
		1.16			Invest-			
Annah	1.16-	Life	Ma	Debeate	ment		Elland.	
Assets	Life	Non-	Non-	Private	Manage-	Other	Elimi –	T.4.
Investments	Core	Core	Life	Banking	ment	Other	nations	Tota
Held-to-maturity securities	3 721		529	167	-	5	- 6	4 416
Available - for - sale securities	70 970	6 264	1 347	2 130	49	82	- 21	80 821
Financial assets held for trading	1 091	400	0	2 035	64	-	- 38	3 552
Investment property	9 644	896	76			154		10 770
Loans originated by the enterprise	23 300	1 953	153	6 366	0	184	- 306	31 650
Investments in associates	164	-	0	13	0	4	-	181
Other investments	876	21	-	106	0	_	0	1 003
Total investments	109 766	9 534	2 105	10 817	113	429	- 371	132 393
Other assets								
Cash and cash equivalents	1 675	573	45	1 230	142	631	- 79	4 217
Insurance and other receivables	3 495	380	342	254	184	84	- 480	4 259
Reinsurance assets	787	556	482	-	-	-	- 292	1 533
Deferred acquisition costs	2 349	166	61	-	-	-	-	2 576
Property and equipment	1 188	142	18	243	9	25	-	1 625
Present value of future profits and								
other intangible assets	9	16	6	0	0	2	-	33
Other assets	974	97	23	126	4	2	- 151	1 075
Separate account (unit-linked) assets	7 848	933	-	_	_	_	_	8 781
Total allocated other assets	18 325	2 863	977	1 853	339	744	- 1 002	24 099
Total segment assets	128 091	12 397	3 082	12 670	452	1 173	- 1 373	156 492
Goodwill								1 353
Deferred tax assets								1 721
Total non-allocated assets								3 074
Total assets								159 566
Liabilities and equity Liabilities								
Financial liabilities held for trading	332	-	-	1 291		-	- 38	1 585
Investment contracts, customer deposits								
and other funds on deposit	20 339	983	98	6 934	_	-	- 268	28 086
Insurance reserves	89 268	9 388	2 125	_	-	-	- 143	100 638
Borrowings	3 783	185	7	2 761	11	20	- 233	6 534
Insurance and other payables	3 207	74	180	420	24	66	- 178	3 793
Other liabilities	2 287	228	246	348	192	213	- 513	3 001
Separate account (unit-linked) liabilities	7 806	932	-	-	-	-	-	8 738
Total allocated liabilities	127 022	11 790	2 656	11 754	227	299	- 1 373	152 375
Deferred tax liabilities								2 516
Total liabilities								154 891
Minority interests								505
-								4 170
Equity								7 170

### **Details of Certain Items in the Income Statement**

The components of certain income and expense items for the half-years ended 30 June were as follows:

Net investment income. In CHF million	2003 HY	2002 HY
	6 months	6 months
Interest income on debt securities	1 719	1 576
Dividend income on equity securities, investment fund units and hedge funds	158	303
Interest income on loans	485	539
Income on investment property	223	248
Income on investments in associates	16	2
Income on other investments	39	108
Other	50	58
Total net investment income	2 690	2 834
Net realised and unrealised gains/losses on investments. In CHF million	2003 HY	2002 HY
Sale of:	6 months	6 months
Held-to-maturity investments	-	_
Available – for – sale investments	599	- 23
Investment property	4	C
Loans	1	2
Investments in associates	- 1	243
Other investments	- 101	97
Net realised gains/losses	502	319
Fair value gains/losses on investment property	16	8
Foreign currency gains/losses on investments	228	- 512
Impairment losses on investments	- 274	- 400
Reversals of impairment losses on investments	33	205
Total net realised and unrealised gains/losses on investments	505	- 380
Net trading income. In CHF million	2003 HY	2002 HY
	6 months	6 months
Interest and dividend income	61	14
Fair value gains/losses – debt instruments	6	67
Fair value gains/losses – equity instruments, investment fund units and hedge funds	- 223	212
Fair value gains/losses - foreign currency instruments and other	- 123	527
Total net trading income	- 279	820
Investment management, banking and other fee income. In CHF million	2003 HY	2002 HY
<b>,</b> , , , , , , , , , , , , , , , , , ,	6 months	6 months
Fiduciary and portfolio management fees	133	161
Brokerage fees	46	62
Other service fees and commissions	83	84
Total investment management, banking and other fee income	262	307
Other income. In CHF million	2003 HY	2002 HY
Carlot mostles in our minion	6 months	6 months
Realised gains/losses on sales of other assets	- 1	- 1
Other foreign currency gains/losses	- 30	36
Other	63	35
Total other income	32	70

The amount of foreign currency differences recognised in the income statement represented a gain of CHF 245 million for the half-year ended 30 June 2003 and a loss of CHF 516 million for the half-year ended 30 June 2002.

# **Details of Certain Items in the Income Statement (continued)**

		0000 107	0000 111/
Interest credited to investment contracts, customer deposits and other funds on deposit. In CHF million		2003 HY	2002 HY
Interest on accordance describe		6 months	
Interest on customer deposits		41	71
Interest on investment contracts		315	368
Other  Total interest availted to investment contracts avatamen denseits and other fixeds an denseit		24 380	25 464
Total interest credited to investment contracts, customer deposits and other funds on deposit		380	464
Benefits paid and changes in insurance reserves. In CHF million		2003 HY	2002 HY
Deficites paid and changes in insulance reserves. In our million		6 months	
Claims and life benefits paid		8 420	6 647
Loss adjustment expenses and change in reserve for losses and loss adjustment expenses		168	311
Change in reserve for future life benefits		1 552	3 283
Total benefits paid and changes in insurance reserves		10 140	10 241
Total Zollollo Palla alla Glarigo III ilicaratio rocci toc			.02
Investment management and banking expenses. In CHF million		2003 HY	2002 HY
3.1		6 months	6 months
Commission expenses – banking activity		17	26
Investment management expenses		13	13
Staff costs		181	201
Marketing and advertising		6	9
Depreciation and amortisation		31	29
Impairment losses on property and equipment and other intangible assets		-	-
Information technology and systems		13	11
Rental, maintenance and repair expenses		29	25
Other		48	75
Total investment management and banking expenses		338	389
Insurance-underwriting and policy-acquisition costs. In CHF million		2003 HY	2002 HY
	Notes on page	6 months	6 months
Agent/broker commissions		379	401
Staff costs Staff costs		282	262
Marketing and advertising		12	17
Depreciation and amortisation		19	23
Impairment losses on property and equipment and other intangible assets		-	-
Information technology and systems		23	20
Rental, maintenance and repair expenses		11	17
Other		78	133
Acquisition costs deferred	20	- 187	- 171
Assumed underwriting and acquisition expenses		5	4
Ceded underwriting and acquisition expenses		- 25	- 48
Retroceded underwriting and acquisition expenses	20	0	- 01.4
Net amortisation of DAC	20	145	214 872
Total insurance-underwriting and policy-acquisition costs		742	872
Other operating and administrative expenses. In CHF million		2003 HY	2002 HY
other operating and administrative expenses. In On Thinnon		6 months	6 months
Staff costs		178	176
Marketing and advertising		178	22
Depreciation and amortisation		18	26
Impairment losses on property and equipment and other intangible assets		10	20
Information technology and systems		24	25
Rental, maintenance and repair expenses		11	16
Other		121	117
Total other operating and administrative expenses		367	382
		507	302

Held-to-Maturity Securities and Available-for-Sale Securities

Held-to-maturity securities. In CHF million	30.06.2003	31.12.2002			30.06.2003	31.12.2002
			Net	Net		
	A	المومنية والمسام	unrealised	unrealised	F-:-	Fair
As of 30 June 2003/31 December 2002	Amortised	Amortised	gains/	gains/	Fair	Fair
Held-to-maturity securities	cost 4 364	cost 4 416	losses 390	losses 280	value 4 754	value 4 696
Total held-to-maturity securities, net of impairment losses	4 364	4 416	390	280		4 696
Total held-to-maturity securities, het of impairment losses	4 304	4 4 10	370	200	4 / 34	4 070
Impairment losses						
Balance at the beginning of the reporting period	1	1				
Recognition of impairment losses	-	-				
Reversal of impairment losses	-	-				
Write-off due to disposals	-	-				
Foreign currency translation differences	0	0				
Total impairment losses at the end of the reporting period	1	1				
Available-for-sale securities. In CHF million	30.06.2003	31.12.2002	30.06.2003		30.06.2003	31.12.2002
			Net	Net		
	Cost/		unrealised	unrealised		
	amortised	amortised	gains/	gains/	Fair	Fair
As of 30 June 2003/31 December 2002	cost	cost	losses	losses		value
Debt securities	70 943	64 648	4 041	3 376		68 024
Equity securities	6 330	5 832	- 272	- 548		5 284
Investment fund units – debt	1 342	897	58	30	1 400	927
Investment fund units – equity	2 176	2 341	- 251	- 401	1 925	1 940
Investment fund units – mixed	916	853	- 76	- 98	840	755
Private equity	640	556	- 94	- 155	546	401
Hedge funds	3 768	3 729	- 44	- 239		3 490
Total available-for-sale securities, net of impairment losses	86 115	78 856	3 362	1 965	89 477	80 821
Impairment losses						
Balance at the beginning of the reporting period	1 014	724				
Recognition of impairment losses	260	928				
Reversal of impairment losses						
	- 32	- 371				
Write-off due to disposals  Foreign currency translation differences	- 32 - 22 18	- 371 - 265 - 2				

1 238

1 014

Based on detailed assessments with regard to indication of impairment an impairment loss totalling CHF 260 million was recognised in the current period. The impairment loss related to equity securities, private equity investments and investment fund units.

Total impairment losses at the end of the reporting period

# **Loans Originated by the Enterprise**

Loans originated by the Group consisted of the following as of 30 June 2003 and 31 December 2002, respectively (net of loan origination fees and expenses):  $\frac{1}{2}$ 

Loans originated by the enterprise. In CHF million	30.06.03	31.12.02	30.06.03	31.12.02	30.06.03	31.12.02	30.06.03	31.12.02
, ,			Allowance	Allowance				
	Receiv-	Receiv-	for loan	for loan	Carrying	Carrying	Fair	Fair
	ables	ables	losses	losses	value	value	value	value
Mortgages	11 912	11 524	- 75	- 95	11 837	11 429	11 928	11 576
Policy loans	1 516	1 822	-	-	1 516	1 822	1 532	1 833
Other loans	13 148	17 659	- 128	- 196	13 020	17 463	13 408	17 805
Repurchase agreements	745	936	-	-	745	936	744	936
Total loans originated by the enterprise	27 321	31 941	- 203	- 291	27 118	31 650	27 612	32 150

Allowance for loan losses. In CHF million	2003 HY	2002 YE
Balance as of 1 January	291	324
Amounts recognised as expense	13	20
Write-offs	- 102	- 53
Recoveries	-	_
Effect of disposals	-	_
Foreign currency translation differences	1	0
Balance as of 30 June 2003/31 December 2002	203	291

# Cash and cash equivalents

Due to the increase in short-term bank loans with a maturity of less than 3 months during the period ending 30 June 2003, other loans decreased by CHF 3 billion with a corresponding increase in cash and cash equivalents.

### **Investments in Associates**

The summary of investments in associates and related activities was as follows:

Investments in associates. In CHF million	2003 HY	2002 YE
Balance as of 1 January	181	410
Additions	9	83
Disposals	- 8	- 448
Realised gains/losses on disposals	- 1	218
Income	16	- 73
Dividends paid	- 1	- 7
Impairment loss	- 1	0
Foreign currency translation differences	7	- 2
Balance as of 30 June 2003/31 December 2002, net of impairment losses	202	181
Impairment losses		
Impairment losses at the beginning of the reporting period	1	1
Recognition of impairment losses	1	0
Reversal of impairment losses	-	0
Effect of disposals	0	-
Foreign currency translation differences	0	0
Impairment losses at the end of the reporting period	2	1

The realised gains on sales disclosed for the period ended 31 December 2002 mainly related to the disposal of the investment in RMF Investment Group. The major changes in the scope of consolidation concerning associates accounted for under the equity method are set out on page 28.

### **Deferred Acquisition Costs**

Deferred convicition seets in CLE million	2003 HY	2002 YE
Deferred acquisition costs. In CHF million		7.7
Balance as of 1 January	2 576	2 815
Acquisition costs deferred	187	361
Amortisation and interest charged to income, including adjustments due to new actuarial assumptions	- 145	- 355
Decrease due to premium deficiencies	-	- 2
Increase/decrease due to unrealised gains/losses on investments	- 51	- 208
Decrease due to disposal of subsidiaries	-	-
Foreign currency translation differences	119	- 35
Balance as of 30 June 2003/31 December 2002	2 686	2 576

In accordance with new actuarial assumptions, the amortisation of deferred acquisition costs was increased by CHF 33 million and by CHF 136 million for the periods ending 30 June 2003 and 31 December 2002, respectively.

# **Goodwill and Other Intangible Assets**

Changes in intangible assets are shown below:

Goodwill and other intangible assets. In CHF million			2003 HY			2002 YE
			Present			
			value of	Other		
	Goodwill	Goodwill	future	intangible		
Cost	(positive)	(negative)	profits	assets	Total	Total
Balance as of 1 January	2 932	- 20	67	15	2 994	3 045
Additions	-	-	0	0	0	1
Additions from acquisitions	-	- 5	-	-	- 5	- 1
Internal developments	-	-	-	-	-	-
Disposals	- 347	-	-	- 1	- 348	- 49
Foreign currency translation differences	0	-	3	0	3	- 2
Balance as of 30 June 2003/31 December 2002	2 585	- 25	70	14	2 644	2 994
Balance as of 1 January  Amortisation  Disposals  Foreign currency translation differences	- 1 574 - 49 145	15 4 -	- 38 - 3 - -	- 11 - 1 1 0	- 1 608 - 49 146 - 2	- 544 - 1 059 - 6
Balance as of 30 June 2003/31 December 2002	- 1 478	19	- 43	- 11	- 1 513	- 1 608
Total goodwill and other intangible assets	1 107	- 6	27	3	1 131	1 386
Impairment losses (included in the accumulated am	ortisation)					
Balance as of 1 January	- 832	-	-	- 3	- 835	- 4
Recognition of impairment losses	0	-	-	- 1	- 1	- 834
Reversal of impairment losses	-	-	-	1	1	3
Effect of disposals	95	-	-	-	95	-
Foreign currency translation differences		-	-	0	0	0
Balance as of 30 June 2003/31 December 2002	- 737	_	_	- 3	- 740	- 835

Banca del Gottardo
 Lloyd Continental
 Other
 CHF 581 million
 CHF 452 million
 CHF 74 million

### **Premiums**

Written premiums and policy fees.	2003	2002	2003	2002
In CHF million.	6 months	6 months	6 months	6 months
Half-years ended 30 June	Short-duration contracts	Short-duration contracts	Long-duration contracts	Long-duration contracts
Direct	1 677	1 593	8 153	7 955
Assumed	102	204	11	7
Ceded	- 162	- 182	- 69	- 51
Net written premiums and policy fees	1 617	1 615	8 095	7 911
Earned premiums and policy fees. In CHF million	2003	2002	2003	2002
	6 months	6 months	6 months	6 months
Half-years ended 30 June	Short-duration contracts	Short-duration contracts	Long-duration contracts	Long-duration contracts
Direct	1 539	2 111	8 117	7 283
Assumed	96	192	11	17
Ceded	- 147	- 175	- 69	- 49
Net earned premiums and policy fees	1 488	2 128	8 059	7 251

# **Insurance Liabilities and Reinsurance Assets**

The following is a summary of insurance liabilities and reinsurance assets as of  $30\,\mathrm{June}\ 2003$  and  $31\,\mathrm{December}\ 2002$ , respectively:

Insurance liabilities and reinsurance assets. In CHF million			30.06.2003			31.12.2002
		Rein-			Rein-	
		surance			surance	
	Gross	assets	Net	Gross	assets	Net
Reserve for losses and loss adjustment expenses	9 613	742	8 871	9 330	737	8 593
Reserve for unearned premiums	585	33	552	386	16	370
Reserve for future life policyholder benefits	90 136	608	89 528	86 516	554	85 962
Reserve for policyholder bonuses and other reserves	5 455	6	5 449	4 406	9	4 397
Total insurance reserves	105 789	1 389	104 400	100 638	1 316	99 322
Premiums and other receivables		93			102	
Investment contracts and financial reinsurance deposits		4			1	
Funds deposited with reinsurers		122			114	
Other reinsurance assets		-			-	
Total reinsurance assets		1 608			1 533	
Of which accumulated impairment		5			5	

Reinsurance liabilities consisted of CHF 714 million and CHF 651 million as of 30 June 2003 and 31 December 2002, respectively.

# **Borrowings**

Borrowings. In CHF million	30.06.2003	31.12.2002
Money market instruments	82	76
Repurchase agreements	978	1 223
Debentures and loans		
Exchangeable debt (GEMMS)	889	1 185
Hybrid debt	1 456	1 384
Convertible debt	-	-
Subordinated debt	214	213
Other debentures	945	1 032
Bank loans	2 863	1 234
Finance lease obligations	34	38
Other	80	149
Total borrowings	7 541	6 534

In May 2003, EUR 300 million (principal amount) of the exchangeable debt (GEMMS Unilever) matured and was repaid.

The increase in bank loans by CHF 1.6 billion was mainly due to a regular way purchase of available-for-sale securities before 30 June 2003, for which settlement occurred after the reporting date.

# **Assets under Management**

The Group had the following assets under management as of 30 June 2003 and 31 December 2002, respectively:

On-balance-sheet assets. In CHF million 30.06.2003	31.12.2002
Held-to-maturity securities 4 364	4 416
Available-for-sale debt securities 74 984	68 024
Available-for-sale equity securities 6 058	5 284
Available-for-sale investment funds 4 165	3 622
Available-for-sale private equity investments 546	401
Available-for-sale hedge funds 3 724	3 490
Financial assets held for trading 3 239	3 552
Investment property 10 870	10 770
Originated loans 27 118	31 650
Investments in associates 202	181
Other investments 946	1 003
Cash and cash equivalents 7 285	4 217
Total cash and investments 143 501	136 610
Separate account (unit-linked) assets 9 263	8 781
Total on-balance-sheet assets 152 764	145 391
Plus fair value adjustments of assets reported at amortised cost	
Held-to-maturity investments 390	280
Originated loans 494	500
Minus externally managed on-balance-sheet assets	4.007
Assets of unit-linked business - 3 385	- 4 006
Externally managed alternative investments - 5 948	- 5 184
Externally managed other assets - 636	- 606
Total on-balance-sheet assets managed by the enterprise 143 679	136 375
Third party off-balance-sheet assets 44 959	47 638
Total assets under management 188 638	184 013

Assets under management are taken to comprise:

- assets stated as investments in the balance sheet and cash and cash equivalents
- assets stated in the balance sheet as separate account (unit-linked) investments
- assets managed for third parties by the Group
- minus insurance assets managed by third parties and alternative investments managed by third parties

### Restructuring Costs, Income Tax Expenses, Contingent Liabilities and Commitments

#### **Restructuring Costs**

Due to the new Group strategy and the fundamental reorganisation it entails for a number of operations, a provision for restructuring costs totalling CHF 113 million was recognised as of 31 December 2002. The provision was mainly set up to cover costs arising from termination benefits for employees and closure of business locations in Switzerland, Germany, France and Belgium. During the period, CHF 33 million of this was used, mainly for early retirements and costs incurred under redundancy plans.

### **Income tax expenses**

Income tax expenses included CHF 11 million in deferred income tax income relating to changes in tax rates, mainly in Switzerland.

### **Contingent liabilities and commitments**

The Group has provided guarantees and commitments to third parties, associates, partnerships and joint ventures. Guarantees represent irrevocable assurances that the Group will make payments in the event that a client cannot meet its obligations to third parties and carry the same credit risk as loans. However, cash requirements under guarantees are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw funds under the agreement.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees and letters of credit. With respect to credit risk, the Group is potentially exposed to losses amounting to the total outstanding commitments. However, the likely amount of loss, which is not easy to quantify, is considerably less than the total outstanding commitments, since these commitments are contingent upon clients maintaining certain credit standards and the Group monitors this exposure.

Contingent liabilities and credit commitments. In CHF million	30.06.2003	31.12.2002
Guarantees and standby letters of credit	694	760
Documentary credits	43	54
Irrevocable credit commitments	322	411
Total	1 059	1 225

The Group has commitments to lend at fixed interest rates which expose it to interest rate risk. These commitments are entered into for restricted periods of time and monitored on a regular basis.

### Restructuring Costs, Income Tax Expenses, Contingent Liabilities and Commitments (continued)

### **Capital commitments**

In the normal course of investment operations, the Group undertakes to either purchase or sell securities at specified future dates and at specified prices or yields. The inability of counterparties to honour these commitments may result in either a higher or a lower replacement cost. Also, there is likely to be a change in the value of the securities underlying the commitments.

### **Unfunded private equity commitments**

Unfunded commitments to purchase private equity investments at their fair value were CHF 541 million and CHF 623 million as of 30 June 2003 and 31 December 2002, respectively.

### **Assets pledged**

Assets are pledged as collateral for liabilities under repurchase agreements, for security deposits relating to certain derivative financial instruments and for other liabilities. Assets pledged as security except for repurchase agreements amounted to CHF 679 million and CHF 920 million as of 30 June 2003 and 31 December 2002, respectively.

### **Legal proceedings**

The Group is involved in various legal proceedings, claims and litigation generally relating to its insurance operations.

The outcome of such current legal proceedings, claims and litigation could have a material effect on operating results or cash flows when resolved in a future period. However, in the opinion of management these matters will not materially affect the Group's consolidated financial position.

The Group has received notices from various tax authorities asserting deficiencies in taxes for various years. The Group believes that it has meritorious legal defences to those purported deficiencies and believes that the ultimate outcome of the cases will not result in a material impact on the Group's consolidated results, operations or financial position.

#### Other commitments

Cash and short-term investments with a carrying value of CHF 73 million and CHF 29 million were deposited in accordance with regulatory requirements as of 30 June 2003 and 31 December 2002, respectively. Cash to the amount of CHF 45 million and CHF 37 million was restricted as to use and withdrawal as of 30 June 2003 and 31 December 2002, respectively.

### **Reclassifications in the Income Statement**

Amortisation of other intangible assets which was previously carried under amortisation of goodwill and other intangible assets has been reclassified to the operating expenses.

Impairment losses on other assets have been reclassified from other operating and administrative expenses to other income.

Reclassifications in income statement. In CHF million	2002 HY	Reclassification	2002 HY
	as disclosed		reclassified
Amortisation of goodwill and other intangible assets	- 706	3	
Amortisation of goodwill			- 703
Insurance – underwriting/policy – acquisition costs and other operating expenses	- 870	- 2	
Insurance-underwriting and policy-acquisition costs			- 872
Corporate and other operating and administrative expenses	- 383	1	
Other operating and administrative expenses			- 382
Other income	72	- 2	70

### **Events after the Balance Sheet Date**

On 9 September 2003 the Board of Directors approved the Half-Year Financial Statements and authorised them for publication on 10 September 2003.

As announced on 7 July 2003, Swiss Life (Belgium) sold its 33.33% stake in Crédit Agricole (Belgium) for EUR 48 million while maintaining its agreement for Crédit Agricole (Belgium) to distribute its products. The regulatory authorities have yet to approve the transaction.

Swiss Life announced on 17 July 2003 that the UK operation would cease to write new individual business. Swiss Life (UK) is also selling its group risk business to UnumProvident. The deal has been structured to facilitate a smooth transfer of business over a two-year period.

transfer of business over a two-year period.

The sale of the life insurance business in Spain was announced on 7 August 2003. The purchase price amounts to approximately EUR 55 million. The transaction is expected to be concluded in the fourth quarter of 2003 after the approval of the authorities.

# **Changes in the Scope of Consolidation**

	Segment (IM = Investment Management PB = Private Banking)	Core/ Non-Core	Period	idation (first idation)	Group Share	Method of Direct Conso- Share lidation		Authorised Share Capital in thousand
Acquisitions and set-ups								
Livit Deutschland Holding, Bonn	IM	Core	from	01.01.03	92.5%	100.0% full	EUR	25
Swiss Life Immo-Techno Center I, Bruxelles	Other	Core	from	02.01.03	92.5%	100.0% full	EUR	583
Swiss Life Immo-Techno Center II, Bruxelles	Other	Core	from	02.01.03	92.5%	100.0% full	EUR	285
Swiss Life Immo-Techno Center III, Bruxelles	Other	Core	from	02.01.03	92.5%	100.0% full	EUR	500
Fafid, Milano	PB	Non-Core	from	11.03.03	73.8%	80.0% full	EUR	20
Disposals								
CAASU, Montevideo	PB	-	until	25.06.03	-	– full	UYU	1 000
Geschäftshaus Spitalgasse, Bern	-	-	until	25.06.03	-	- equity	CHF	1 500
Schweizerische Treuhandgesellschaft, Zug	PB	-	until	25.06.03	-	– full	CHF	12 000
STG Schweizerische Treuhandgesellschaft, Basel	PB	-	until	25.06.03	-	– full	CHF	8 000
STG Asset Management, Basel	PB	-	until	25.06.03	-	- full	CHF	32 000
STG Holding, Basel	PB	-	until	25.06.03	-	- full	CHF	6 500
STG Management, Basel	PB	-	until	25.06.03	-	- full	CHF	250
STG Management Services, Basel	PB	-	until	25.06.03		- full	CHF	250
Mergers and liquidations								
Gottardo Asset Management, Wien	РВ	_	until	01.05.03	_	- full	EUR	363
MFT Multifin Transactions, Nassau	PB	_	until	17.01.03	_	- full	CHF	1 000
Swiss Life Fund Master, Zürich	IM	-	until	19.06.03	_	- full	CHF	250
Swiss Life Investment Advisers, Luxembourg	IM	_	until	27.01.03	_	- full	EUR	75

During the first six months of 2003, Swiss Life Holding acquired an additional  $33\,772\,$  SL/RA shares on the stock exchange. The equity stake held by Swiss Life Holding amounted to 92.52% as of  $30\,$ June 2003. The minority interests were adjusted to reflect the increase in the proportion held by the Group.

Review Report to the Board of Directors of Swiss Life Holding, Zurich

According to your request, we have reviewed the half-year consolidated financial statements (consolidated statement of income, consolidated balance sheet, consolidated statement of cash flow, consolidated statement of changes in equity, notes to the consolidated financial statements, pages 3 to 28) of the Swiss Life Group for the period ended 30 June 2003.

These half-year consolidated financial statements are the responsibility of the Board of Directors. Our responsibility is to issue a report on these half-year consolidated financial statements based on our review.

Our review was conducted in accordance with auditing standards promulgated by the Swiss profession and with the International Standards on Auditing issued by the International Federation of Accountants (IFAC), which require that a review be planned and performed to obtain moderate assurance about whether the half-year consolidated financial statements are free from material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the half-year consolidated financial statements do not give a true and fair view of the financial position, the results of operations and the cash flows in accordance with the International Financial Reporting Standards (IFRS).

PricewaterhouseCoopers AG

Peter Brand Enrico Strozzi

Zurich, 9 September 2003