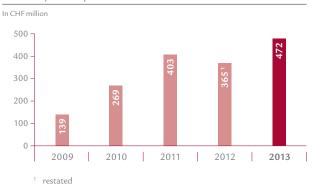
# Period-on-period comparison Swiss Life Group

In CHF million		restated	
	2013 HY	2012 HY	+/-
PREMIUM VOLUME			
Gross written premiums, policy fees and deposits received	10 368	9 837	5.4%
FIGURES FROM CONSOLIDATED STATEMENT OF INCOME			
Net earned premiums	7 832	7 329	6.9%
Fee and commission income	546	519	5.2%
Financial result (without share of profit or loss of associates)	3 222	3 379	-4.7%
TOTAL INCOME	11 577	11 270	2.7%
Net insurance benefits and claims	-8 284	-7 641	8.4%
Policyholder participation	-1 193	-1 637	-27.1%
Operating expense	-1 288	-1 328	-3.0%
TOTAL EXPENSES	-10 889	-10 731	1.5%
PROFIT FROM OPERATIONS	688	539	27.6%
NET PROFIT	472	365	29.2%
Net profit attributable to			
equity holders of Swiss Life Holding	472	364	29.6%
non-controlling interests	0	1	-62.0%

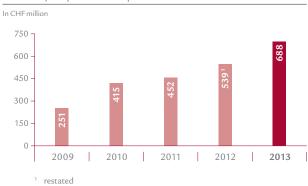
In CHF million (if not stated otherwise)		restated	
	30.06.2013	31.12.2012	+/-
FIGURES FROM CONSOLIDATED BALANCE SHEET			
Equity	8 789	10 155	-13.5%
Insurance reserves	140 375	137 736	1.9%
Balance sheet total	165 891	164 461	0.9%
FURTHER KEY FIGURES			
Assets under control	185 224	181 330	2.1%
Number of employees (full-time equivalents)	6 998	7 046	-0.7%
	2013 HY	2012 HY	+/-
Adjusted annualised return on equity for first half year (in %) 1	12.7	9.7	+3.0 ppts
Value of new business	141	59	n/a

 $<sup>^{\</sup>scriptsize 1}$  Equity excl. unrealised gains/losses on bonds

### First half year net profit



### First half year profit from operations



There may be minor discrepancies in total figures and percentages in this report due to rounding effects.

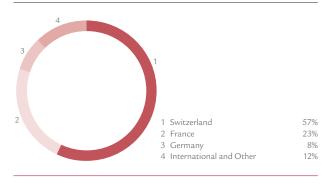
## Key figures by segment

In CHF million	restated		
	2013 HY	2012 HY	+/-
SWITZERLAND			
Gross written premiums, policy fees and deposits received	5 917	5 638	4.9%
Fee and commission income	80	82	-2.7%
Segment result	472	355	33.0%
FRANCE			
Gross written premiums, policy fees and deposits received	2 344	2 123	10.4%
Fee and commission income	114	104	9.5%
Segment result	93	82	14.1%
GERMANY			
Gross written premiums, policy fees and deposits received	857	805	6.4%
Fee and commission income	180	178	1.2%
Segment result	50	41	20.2%
INTERNATIONAL			
Gross written premiums, policy fees and deposits received	1 295	1 211	7.0%
Fee and commission income	115	113	1.4%
Segment result	8	-2	n/a
ASSET MANAGERS			
Fee and commission income	169	148	14.6%
Segment result	71	61	15.9%
OTHER			
Fee and commission income	36	27	31.3%
Segment result	63	59	7.1%

### First half year gross written premiums, policy fees and deposits received



### First half year 2013 gross written premiums, policy fees and deposits received by segment



### First halfyear 2013 segment result



### First half year adjusted annualised return on equity 1



 $<sup>^{\</sup>rm 1}$   $\,$  Equity excl. unrealised gains/losses on bonds